



## UWMF Finance Committee

September 15, 2020, 7:00 - 8:30 AM

Via WebEx: <https://uwhealth.webex.com/uwhealth/onstage/g.php?MTID=e2b1a708708b455444850d305bfdb6e27>

Meeting Number: 120 309 3743 // Password: 091520

Telephone: 1-415-655-0003 // Access code: 120 309 3743

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# UWMF Finance Committee - September 15, 2020 - Public Meeting Notice

## Agenda

- |         |   |                   |
|---------|---|-------------------|
| 7:00 AM | <hr/> <b>I. Call to Order</b><br>Dr. Makeba Williams  |                   |
| 7:00 AM | <hr/> <b>II. Meeting Minutes - Open Session</b><br>Dr. Makeba Williams  | Approval          |
| 7:02 AM | <hr/> <b>III. Financial Indicators for Month Ending July 31, 2020</b><br>Mr. Aaron Prochaska  | Review/Discussion |
|         | Attachment - Financial Indicators   |                   |
| 7:12 AM | <hr/> <b>IV. Closed Session</b><br><br>(Materials Available To Members Only)<br>Motion to enter into closed session pursuant to Wisconsin Statutes sections 19.85(1)(c) and 19.85(1)(e) for discussion of compensation information and the following confidential strategic matters, which for competitive reasons require a closed session: review and approval of closed session minutes, YTD financial and budgetary report, COVID-19 financial update and discussion of Mission Based FTE project overview. |                   |
| 8:30 AM | <hr/> <b>V. Adjourn</b>   |                   |

Page 3



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**Financial Indicators**  
**As of July 31, 2020**

# UWMF Operating Activity YTD

## As of July 31, 2020

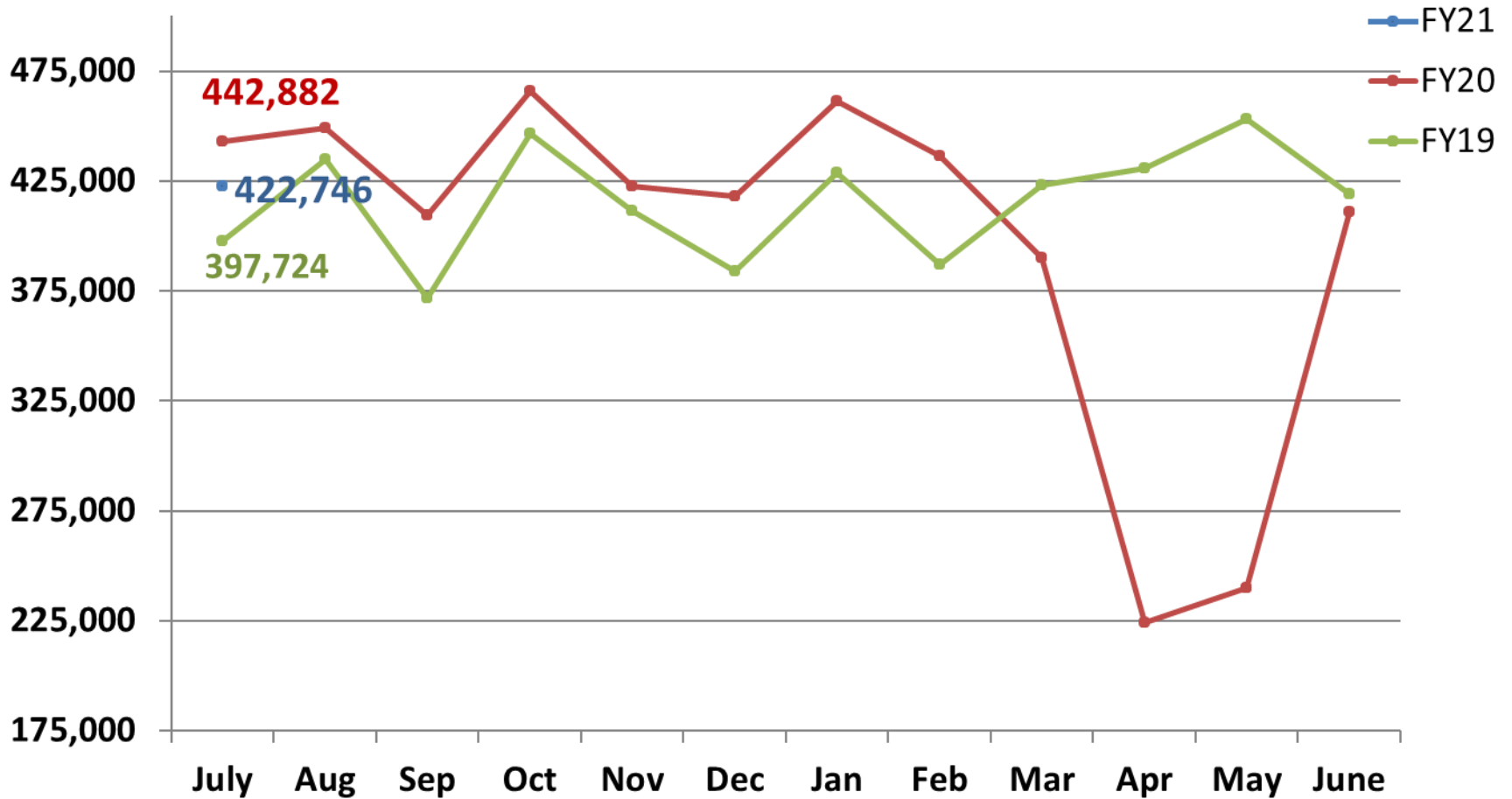
### UWMF Operating Activity: YTD by Posting Period

	<u>FY19</u>	<u>FY20</u>	<u>Growth</u>	<u>FY21</u>	<u>Growth</u>
Avg Physician Count	1,460	1,464	0.3%	1,534	4.8%
Avg NonPhys Provider Count	584	652	11.6%	706	8.3%
Avg Provider Count	2,044	2,116	3.5%	2,240	5.9%
Total RVUs*	718	783	9.1%	757	-3.3%
Work RVUs*	387	443	14.5%	423	-4.5%
Charges*	\$173,994	\$197,326	13.4%	\$196,163	-0.6%
Payments*	\$62,781	\$65,338	4.1%	\$62,914	-3.7%
wRVUs / Physician	265	303	14.2%	276	-8.9%
Payment / Physician	\$43,001	\$44,630	3.8%	\$41,013	-8.1%
wRVUs / Provider	189	209	10.6%	189	-9.8%
Payment / Provider	\$30,715	\$30,878	0.5%	\$28,087	-9.0%
Payment / Total RVU	\$87.44	\$83.45	-4.6%	\$83.11	-0.4%

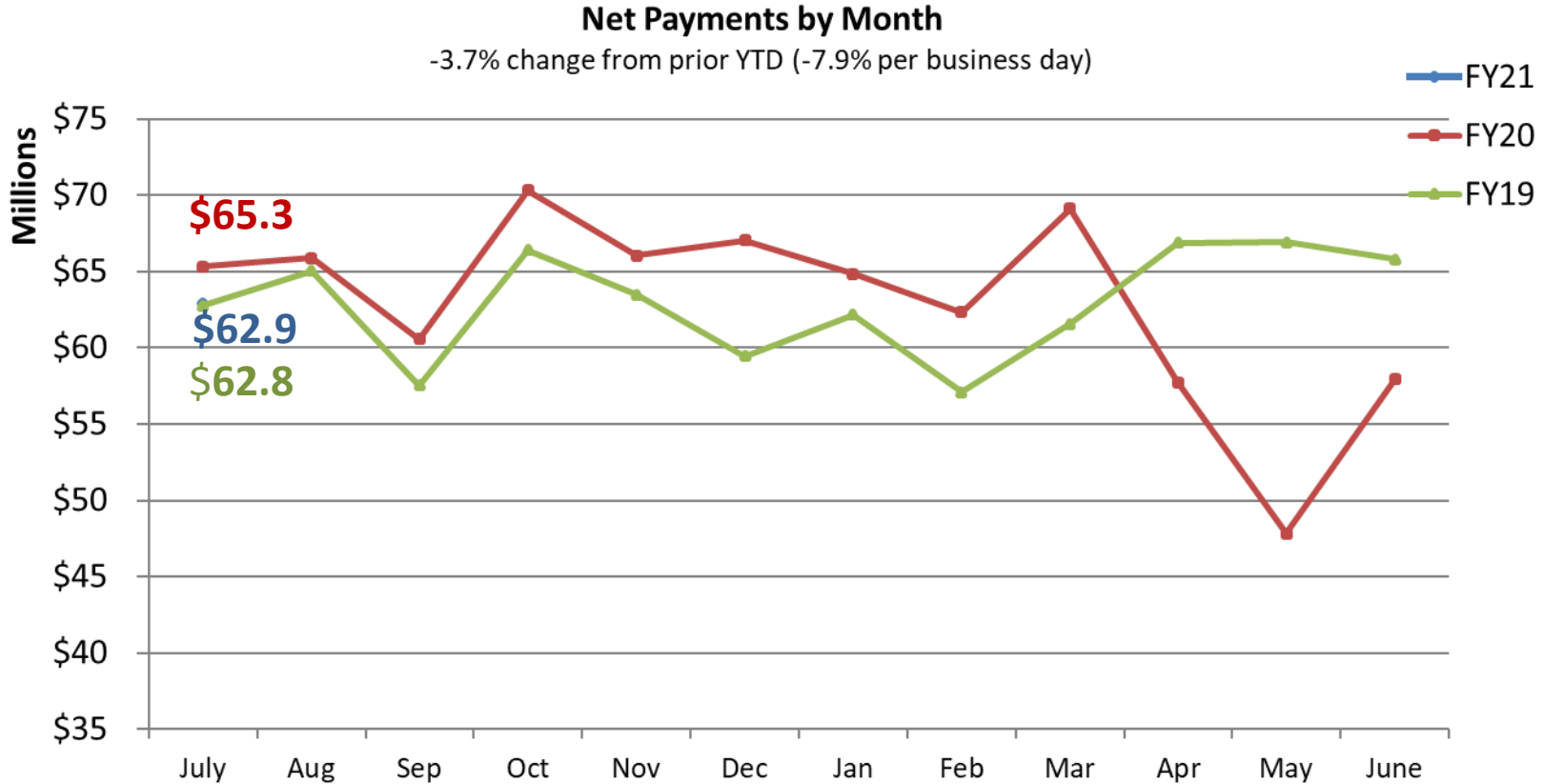
\* in thousands

# Work RVU's by Month

Work RVUS's by Month  
-4.5% change from prior YTD (-8.7% per business day)



# Net Payments by Month



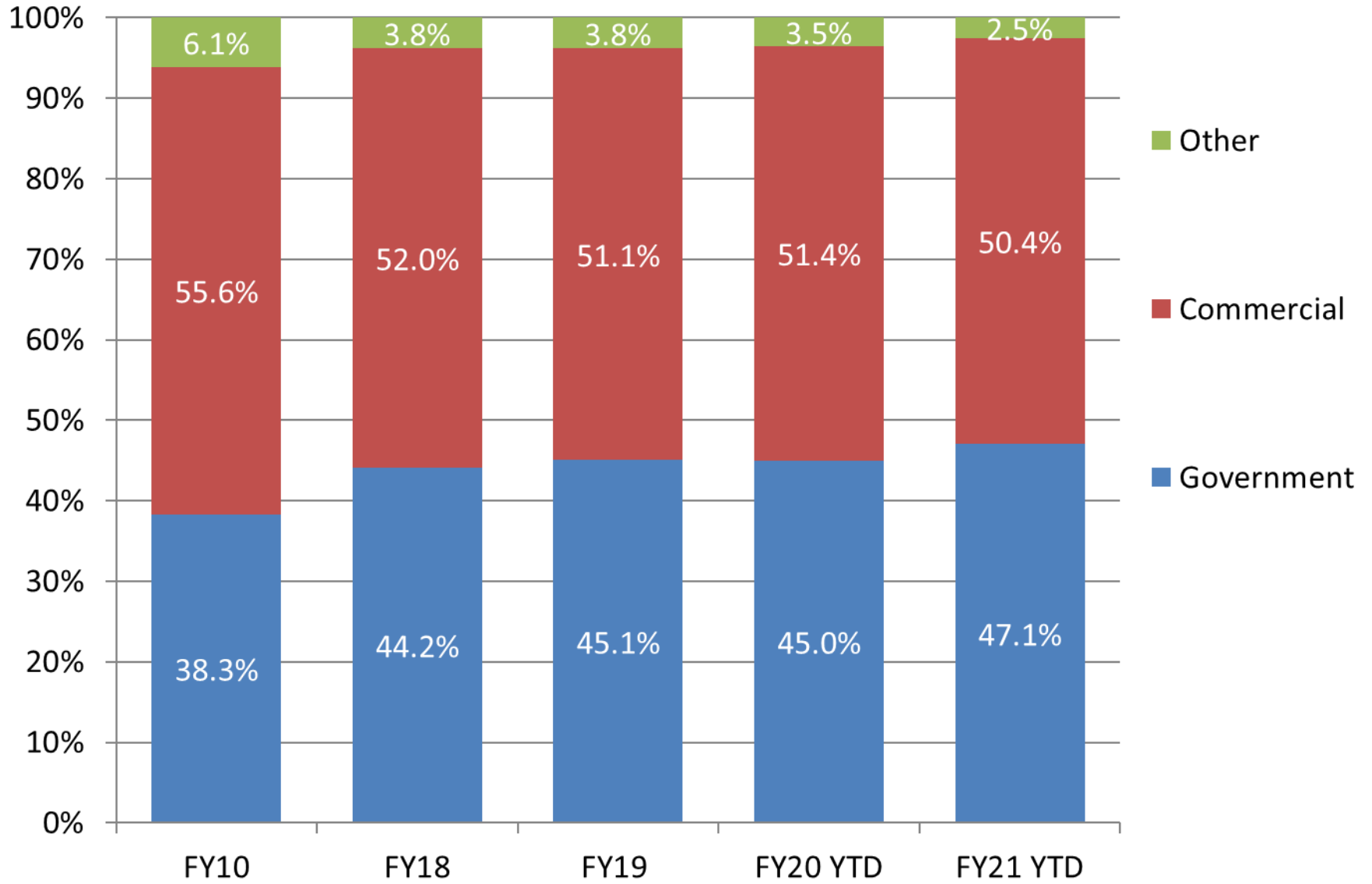
Footnote:

### Collection Rate

	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June
FY21		32.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FY20		33.1%	33.2%	32.8%	33.9%	35.6%	35.3%	30.9%	31.2%	37.2%	53.1%	43.4%
FY19		36.1%	35.0%	36.2%	33.9%	35.9%	35.7%	32.5%	32.8%	33.0%	34.8%	33.1%

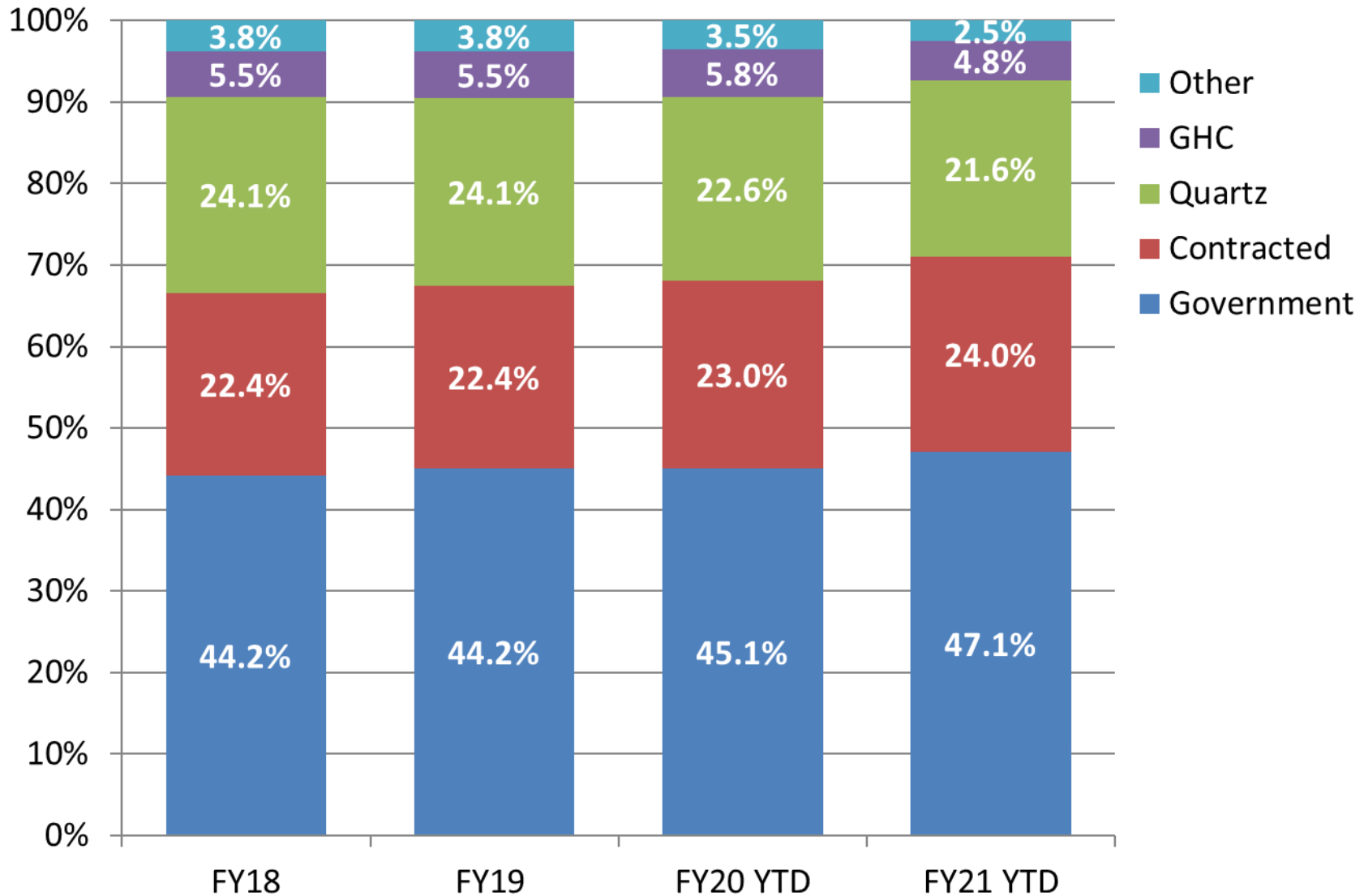
Note: Collection rate as a point in time since charges collected in future months

# Payer Mix Trends by Month



Represents gross charges.

# Payer Mix Trends – Commercial Breakdown

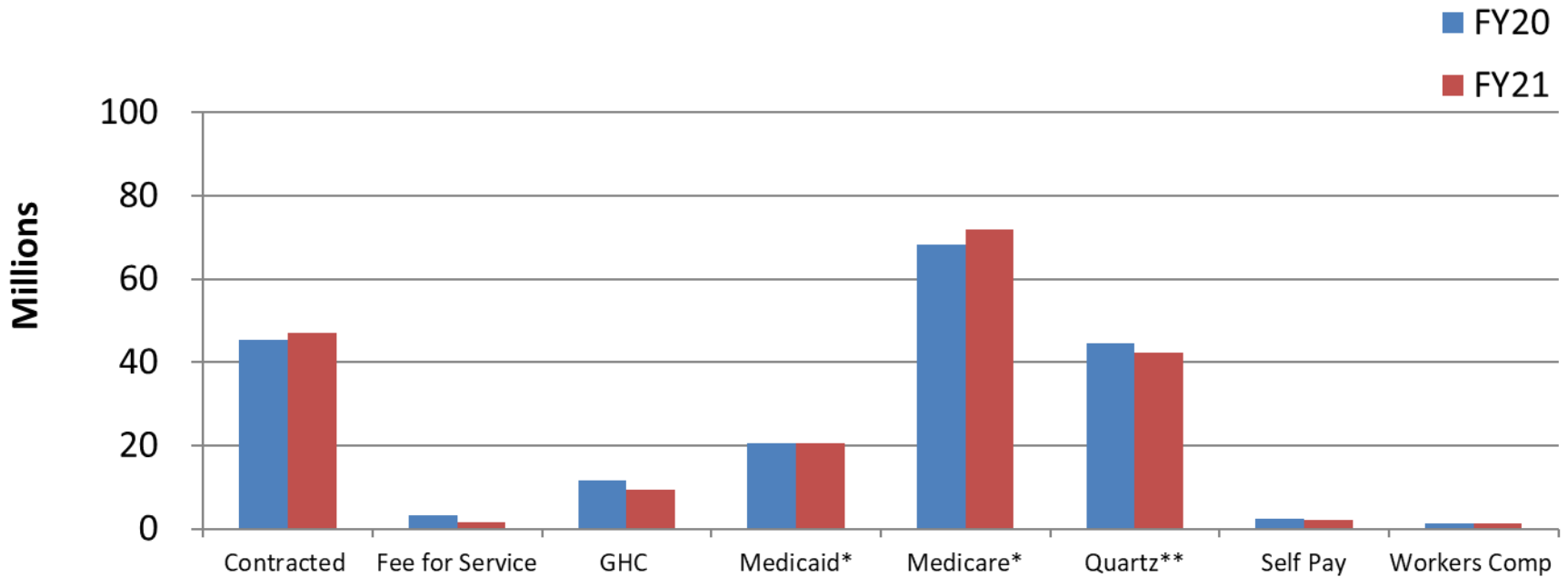


**Represents gross charges.**

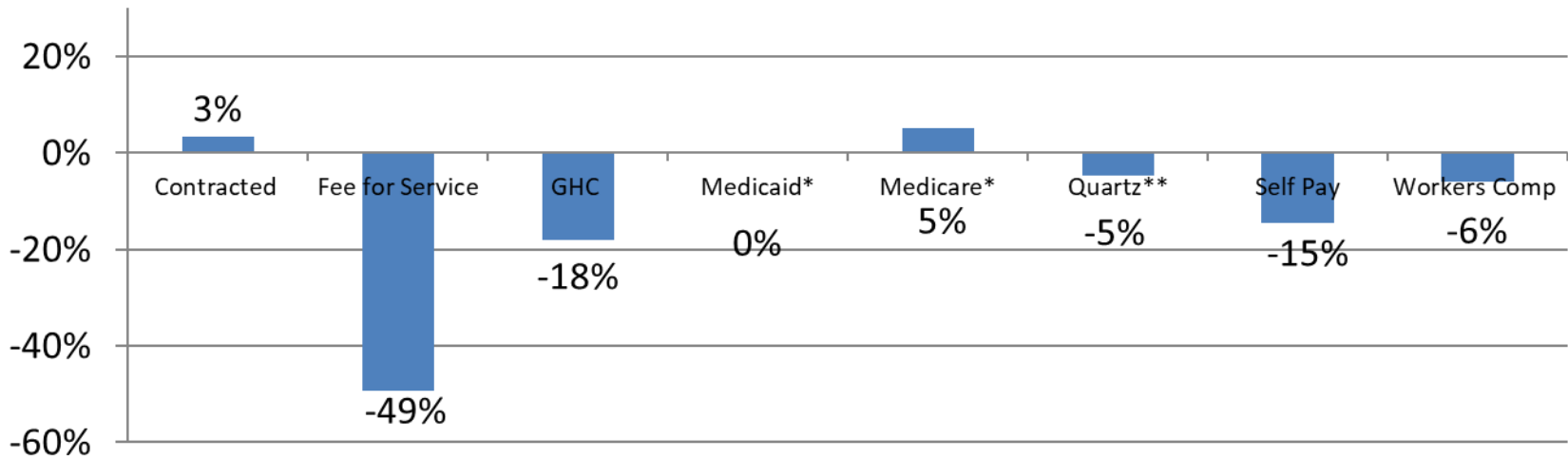
\*Quartz includes historical PPIC and Unity data.



# Payer Mix Trends – Gross Charges by Payer – YTD Comparison



**Percent Change: -0.6% UWMF Total (-4.9% per business day)**



\*Includes activity from government and commercial plans

\*\*Quartz includes historical PPIC and Unity data.



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**Financial Statements**  
**As of July 31, 2020**

# Summary of YTD July 31, 2020 Preliminary Operating Results

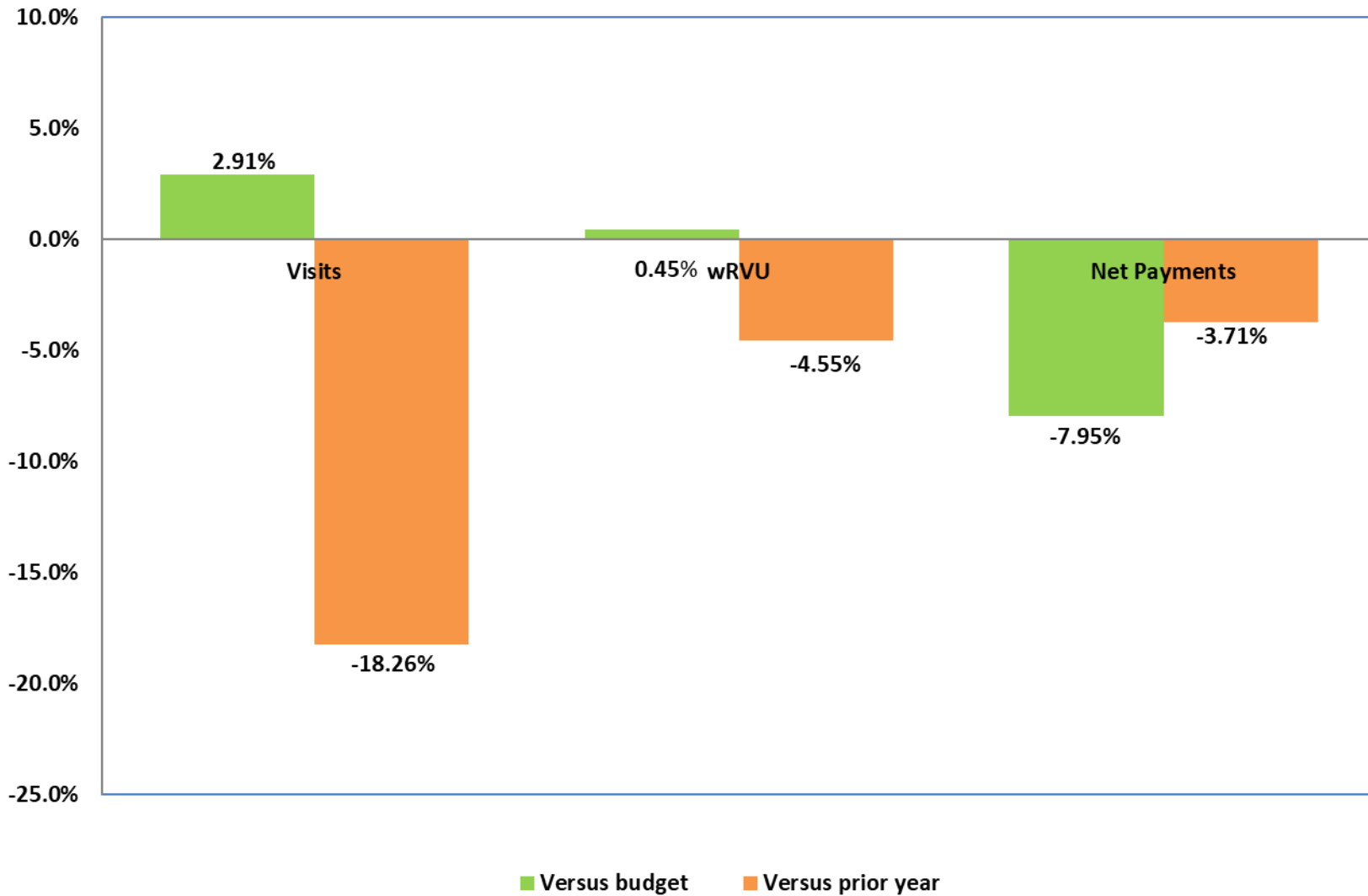
	Actual July- FY21	Budget July- FY21	Variance vs. Budget	Var. % vs. Budget	Actual July- FY20	Variance vs. PY	Var. % vs. PY
<b><u>TOTAL OPERATING REVENUE</u></b>							
Net patient service revenue	72,893,309	71,338,239	1,555,070	2	66,679,528	6,213,781	9
Other operating revenues	484,449	514,786	(30,338)	(6)	459,900	24,549	5
<b>Total operating revenues, net</b>	<b>73,377,757</b>	<b>71,853,025</b>	<b>1,524,732</b>	<b>2</b>	<b>67,139,427</b>	<b>6,238,330</b>	<b>9</b>
<b><u>TOTAL OPERATING EXPENSES</u></b>							
Non-physician salaries and benefits	29,393,242	27,937,327	(1,455,915)	(5)	21,510,204	(7,883,038)	(37)
Physician salaries and benefits	39,962,117	41,030,572	1,068,455	3	37,919,955	(2,042,163)	(5)
<b>Salaries and benefits</b>	<b>69,355,359</b>	<b>68,967,899</b>	<b>(387,460)</b>	<b>(1)</b>	<b>59,430,158</b>	<b>(9,925,201)</b>	<b>(17)</b>
Non-cash pension and other OPEB expenses	-	-	-	-	-	-	-
Other expenses	709,878	2,520,484	1,810,605	72	4,484,188	3,774,310	84
Purchased services and agency costs	(9,243,636)	(7,963,718)	1,279,918	(16)	(10,015,828)	(772,192)	8
Medical materials and supplies	438,064	881,587	443,522	50	245,868	(192,196)	(78)
Pharmaceuticals	4,442,759	4,154,983	(287,776)	(7)	2,807,197	(1,635,562)	(58)
Interest expense	4,259	24,189	19,930	82	31,876	27,617	87
Depreciation and amortization	484,055	463,191	(20,864)	(5)	628,273	144,218	23
Facilities and equipment	3,227,345	2,383,321	(844,024)	(35)	1,722,568	(1,504,777)	(87)
Nonoperating expenses - academic support	4,246,047	3,896,735	(349,312)	(9)	4,331,342	85,295	2
<b>Net Operating Expenses</b>	<b>73,664,131</b>	<b>75,328,671</b>	<b>1,664,540</b>	<b>2</b>	<b>63,665,643</b>	<b>(9,998,489)</b>	<b>(16)</b>
<b>Income from operations</b>	<b>(286,374)</b>	<b>(3,475,646)</b>	<b>3,189,272</b>	<b>92</b>	<b>3,473,785</b>	<b>(3,760,159)</b>	<b>(108)</b>
<b><u>NON-OPERATING REVENUE/EXPENSES</u></b>							
Net increase/decrease in fair value of investments	5,038,495	-	5,038,495	-	84,151	4,954,344	5,887
Investment income	234,804	476,883	(242,079)	(51)	567,844	(333,040)	(59)
Equity interest in income/loss of joint ventures	212,620	330,367	(117,747)	(36)	719,919	(507,299)	(70)
Net inc/dec in fair value of derivative instrument	-	-	-	-	-	-	-
Other, net	179,223	68,782	110,441	161	103,953	75,270	72
<b>Net Non Operating Revenue/Expenses</b>	<b>5,665,143</b>	<b>876,032</b>	<b>4,789,111</b>	<b>547</b>	<b>1,475,867</b>	<b>4,189,276</b>	<b>284</b>
<b>Net Profit</b>	<b>5,378,769</b>	<b>(2,599,614)</b>	<b>7,978,383</b>	<b>307</b>	<b>4,949,652</b>	<b>429,117</b>	<b>9</b>



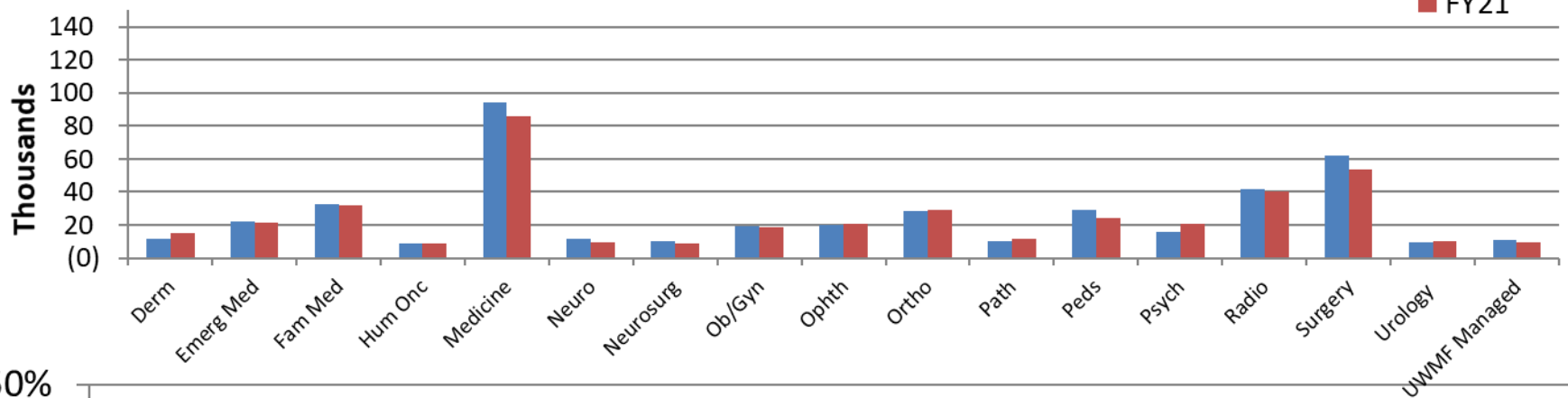
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**Appendix**  
**As of July 31, 2020**

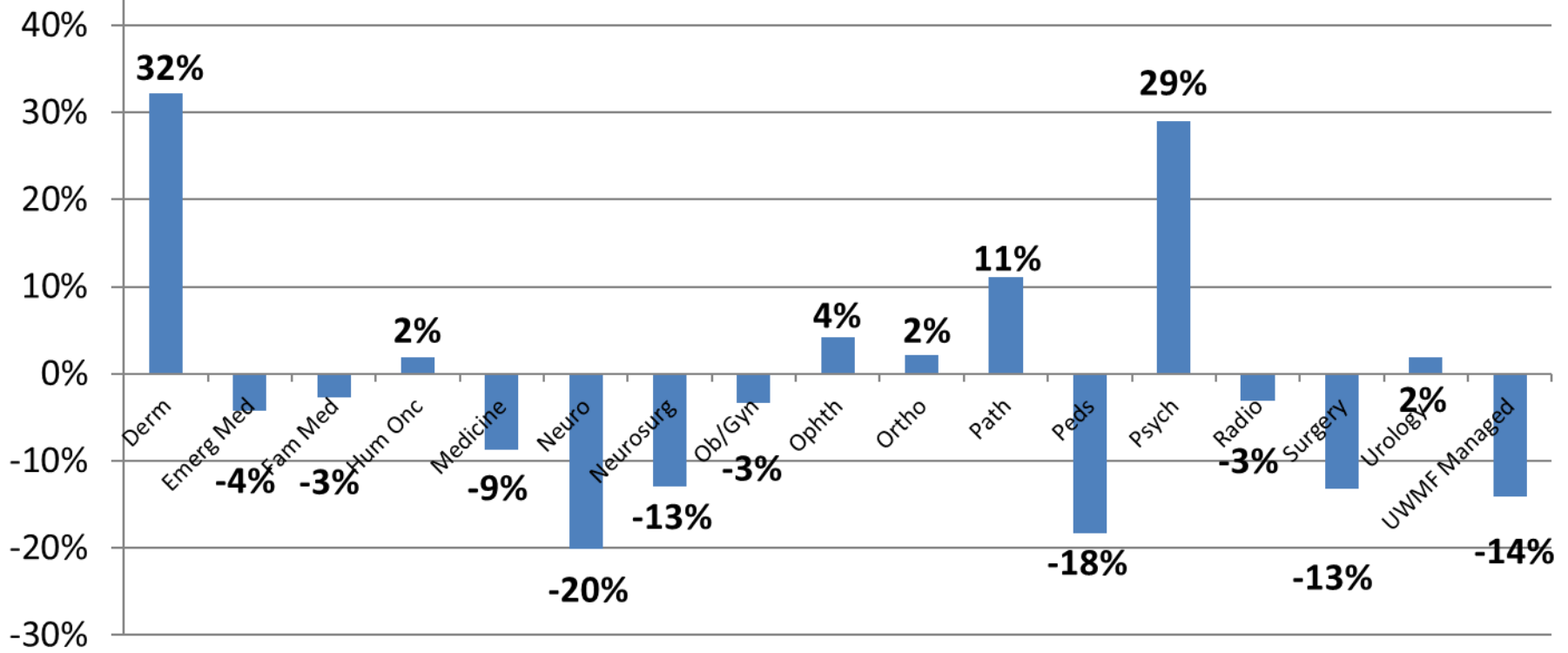
### Visits, wRVUs and Payments FY21 July



# Work RVUs by Department – YTD Comparison

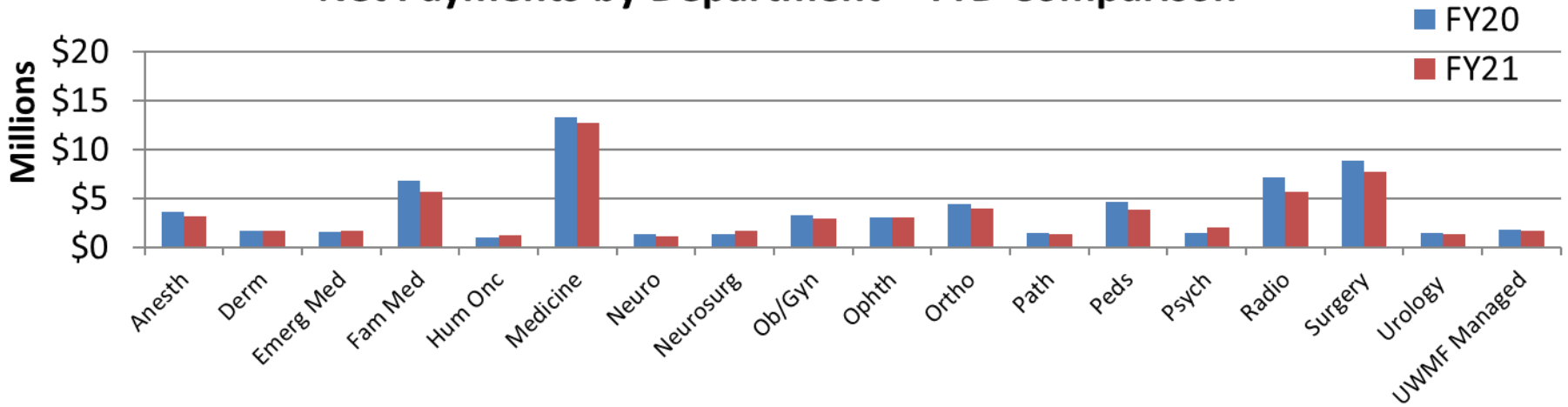


## Percent Change: -4.5% UWMF Total (-8.7% per business day)

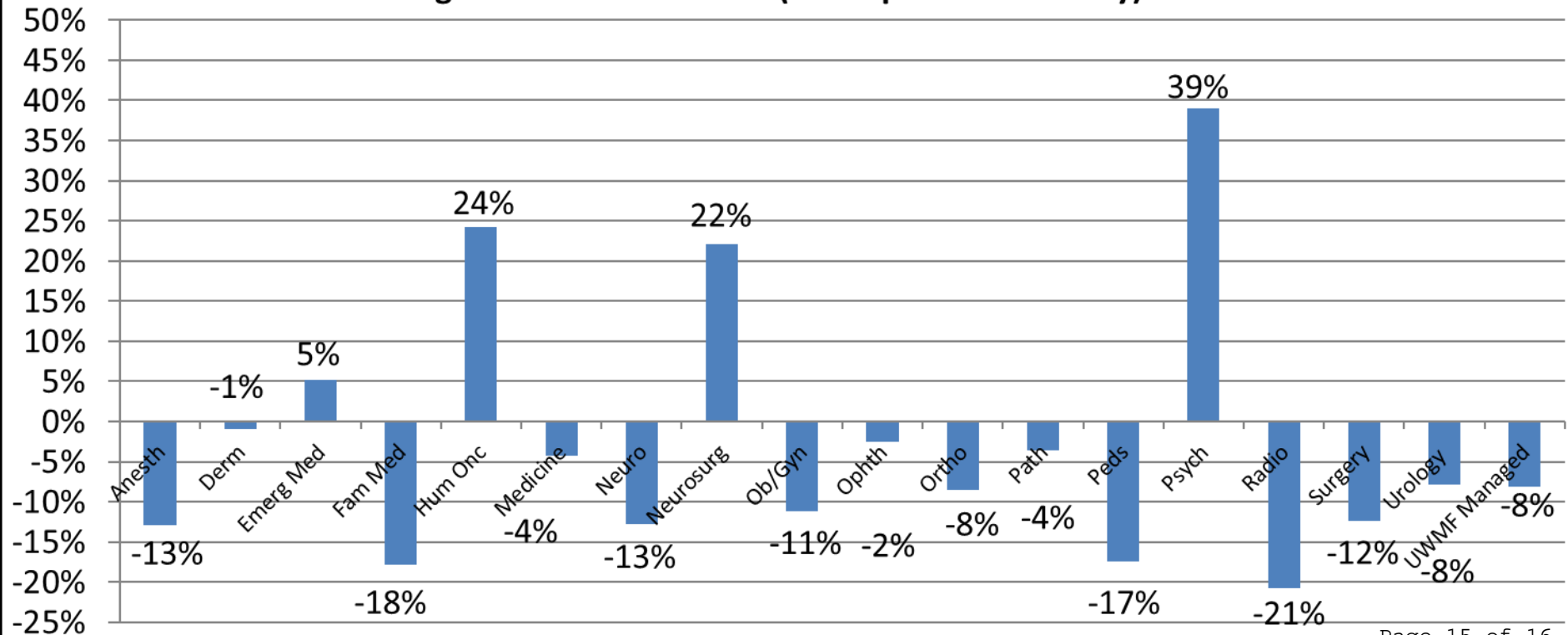


\* UWMF Managed includes Urgent Care and Welcome Center Providers

## Net Payments by Department – YTD Comparison



## Percent Change: -3.7% UWMF Total (-7.9% per business day)



# Physician Head Count by Month

